

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 NEA-10 ISO-00 COME-00 XMB-02 FAA-00

DOT-00 TRSE-00 MC-02 L-03 CIAE-00 INR-07 NSAE-00

AID-05 OMB-01 PM-04 SS-15 SP-02 NSC-05 CAB-02 DODE-00

CIEP-01 /079 W

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R 190920Z JUL 76

FM AMEMBASSY ROME

TO SECSTATE WASHDC 8925

AMEMBASSY NEW DELHI

AMCONGEN BOMBAY

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY THE HAGUE

FAA BRUSSELS

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DEPARTMENT PASS COMMERCE FOR R. COHEN, R. MYERS, P. HALE; EXIMBANK
FOR MORAN; FAA FOR CARY AND CARMICHAEL

E.O. 11652: N/A

TAGS: EAIR, IN, BEXP, ETRD

SUBJECT: INDIAN AIRLINES (IA) REEQUIPMENT

REF: (A) NEW DELHI 9795; (B) ROME 10226

FROM RCAA DWOR

1. BOEING COMMERCIAL AIRPLANE COMPANY, IN RESPONSE TO NEW
INVITATION FROM IA AIRCRAFT SELECTION COMMITTEE,
FORWARDING NEW PROPOSAL TO AIRLINE COVERING FIVE (RATHER THAN
PREVIOUS THREE) ADVANVED 737-2A8 TWINJETS, POWERED BY
UPDATED PRATT & WHITNEY JT 8D-17R ENGINES (16,400 LBS.
NORMAL TAKEOFF THRUST BUT EQUIPPED WITH AUTOMATIC PERFORMANCE
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RESERVE-APR, BOOSTING MAXIMUM TAKEOFF THRUST TO 17,400 LBS. IF

ANY DROP IN ENGINE RPS DURING TAKEOFF AND THUS OPTIMIZING HOT AND HIGH-ALTITUDE AIRPORT TAKEOFF PERFORMANCE) AND EQUIPPED WITH LOW-PRESSURE TIRES TO PERMIT COMPATIBILITY WITH LOW-STRENGTH RUNWAYS. TWO OF THE FIVE AIRCRAFT WOULD BE CARGO/PASSENGER 737-2A8 C CONVERTIBLES EQUIPPED WITH MAINDECK CARGO DOOR AND REINFORCED FLOORING.

2. DELIVERY DATES WOULD BE NOVEMBER AND DECEMBER 1977; VALUE OF OFFER ESTIMATED BY RCAA AT APPROXIMATELY \$45 MILLION INCLUDING SPARES. THE FIVE AIRCRAFT WOULD BE BASED AT IA'S CALCUTTA OPERATING BASE REPLACING ALL OR A LARGE PORTION OF THE AIRLINE'S PRESENT NINE FOKKER-VFW F-27'S. BOEING PROPOSALS, AS WELL AS COMPETING BAC 111-475 AND FOKKER-VFW F-28 MARK 4000 OFFERS, WILL BE CONSIDERED AT IA'S NEXT BOARD MEETING, SCHEDULED FOR JULY 28.

3. IF CONVENIENT TO EMBASSY NEW DELHI AND CONGEN BOMBAY, RCAA WOULD PLAN VISIT LATE JULY TO ASSESS INDIAN AIRLINES AND AIR-INDIA FLEET AND ROUTE PLANNING AND RECENT TRAFFIC AND FINANCIAL RESULTS FOR UPDATING BASIC AIRGRAMS PREPARED SEVERAL YEARS AGO. PLEASE ADVISE IF VISIT ACCEPTABLE, OR ALTERNATIVE SUGGESTED DATES; DETAILED ITINERARY WILL FOLLOW. VOLPE

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Message Attributes

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